



Eidesvik

Presentation 3rd Quarter 2016

Oslo 15.11.2016

CEO Jan Fredrik Meling

Your Partner in Shipping

News in 3rd Quarter 2016



Statoil has awarded the supply vessel Viking Prince a 6 month contract. Terms are in accordance with current market conditions. commencement is ultimo August 2016.

News in 3rd Quarter 2016



Entered into an agreement for sale of the Platform Supply Vessel Viking Nereus (UT 755L built 2004). An impairment loss of MNOK 55 is recognized in 3rd quarter 2016. The vessel was delivered to new owners in October.

News after 30.09.2016



Entered into agreement with CGG to terminate contract for Viking Vision. Original contract expiry was July 2017. Payment of the charter rate will continue to until original contract expiry.

News after 30.09.2016



Awarded two contracts from CGG for the seismic vessels Vantage and Veritas Viking. The vessels shall be employed as source vessels. The contracts are 180 days firm each with further options. Contracts commencement are primo January 2017.



The Vantage and the Veritas Viking have been in lay-up respectively since August 2014 and November 2015.

3rd Quarter 2016 results

(3rd Quarter 2015)

Revenues	MNOK 201,4	(308,7)
EBITDA	MNOK 96,2	(193,2)
Operating profit	MNOK -163,4	(131,1)
Pre-tax profit	MNOK -145,5	(-77,4)

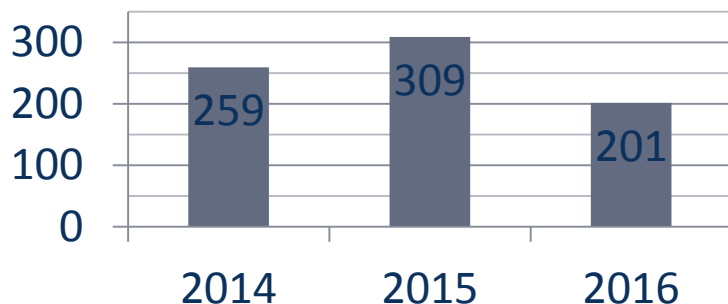
Q3 2016 profits influenced by impairment of vessels of MNOK -205,3 (0) and agio of MNOK 53,3 (-168,4)



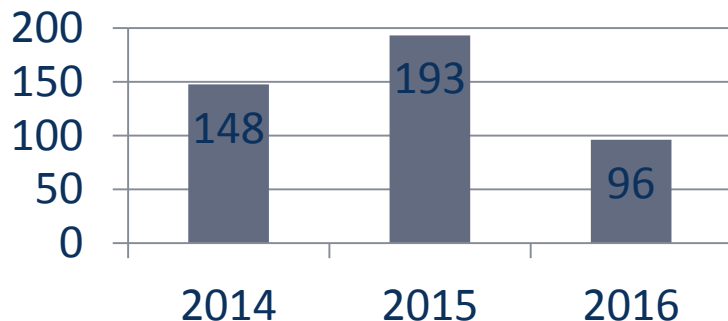
Results 3rd Quarter 2016

(in million NOK)

Operating revenue Q3



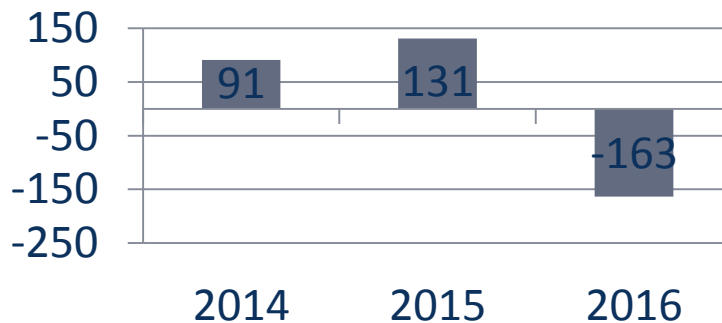
EBITDA Q3



The results in 3rd Quarter compared to last year are influenced of:

- Impairment related to 7 PSV's totaling MNOK 205,3
- The subsea vessel "Viking Neptun" was operated on lower rate in 2016.
- "Viking Poseidon" contract terminated in Q2 2016
- "Acergy Viking" and "Veritas Viking" without contract from 2015
- PSV's "Viking Prince", "Viking Lady" and "Viking Athene" operated on weaker rates
- "European Supporter" and "Viking 2" sold
- "Vantage" in lay-up after contract termination in Q1 2015

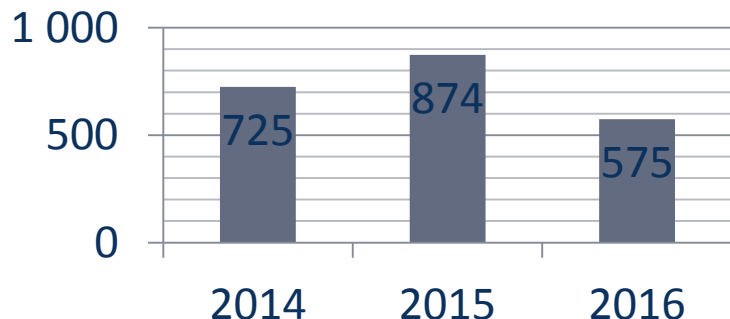
EBIT Q3



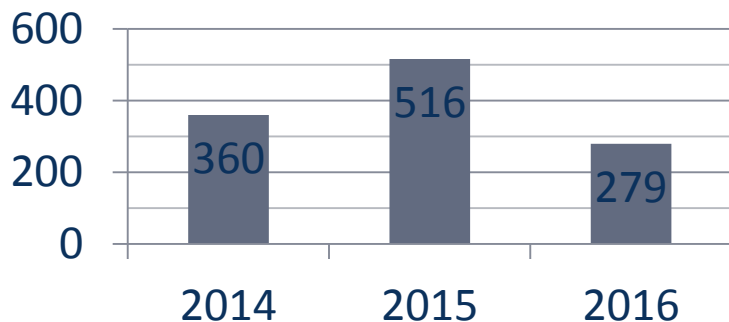
Results pr 30.09.2016

(in million NOK, Gain on sale and termination fee excluded)

Operating revenue YTD



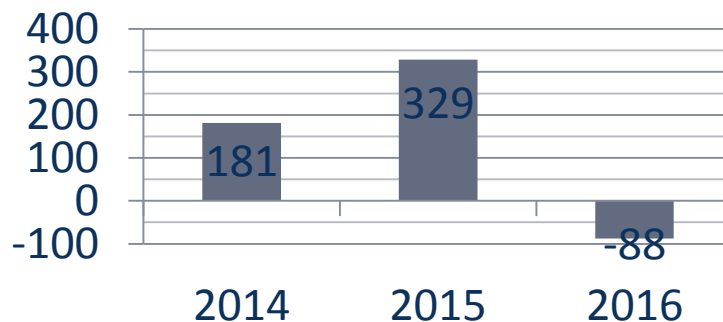
EBITDA YTD



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EBIT YTD



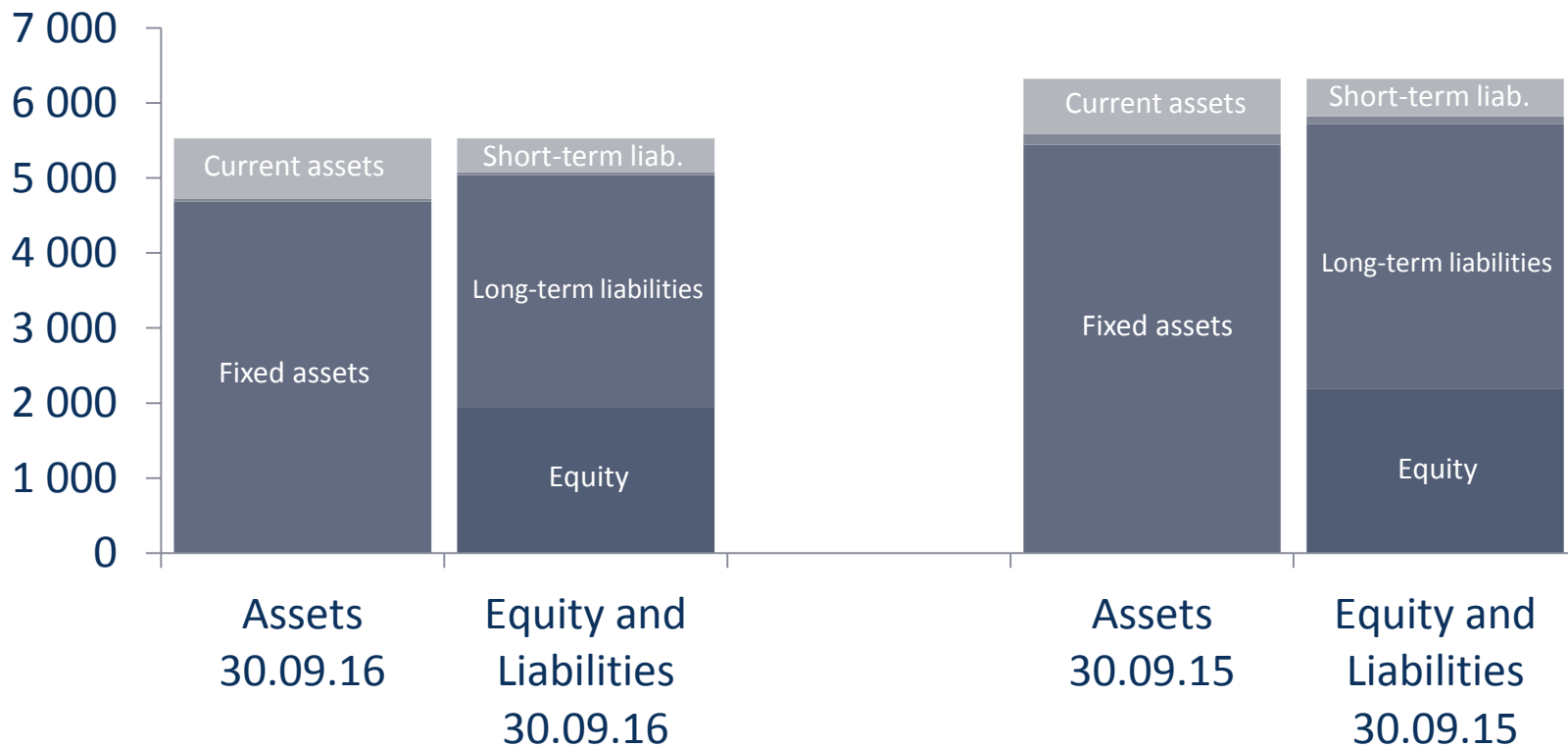
Cash Flow *(in million NOK)*

	3rd Quarter 2016	3rd Quarter 2015	1.1- 30.09.2016	1.1- 30.09.2015	2015
Net cashflow from operating activities	69,8	160,6	204,4	390,7	640,0
Net cashflow from investment activities	(13,6)	(1,1)	2,5	(923,2)	(706,7)
Net cashflow from finance activities	(134,7)	(153,5)	(365,8)	404,9	219,4
Net changes in cash holdings	(78,5)	6,0	(158,9)	(127,6)	152,7
Cash at beginning of period	621,9	416,0	702,3	549,6	549,6
Cash at end of period	543,4	422,0	543,4	422,0	702,3

Interest paid is categorized under financing activities, interest received is categorized under operating activities.

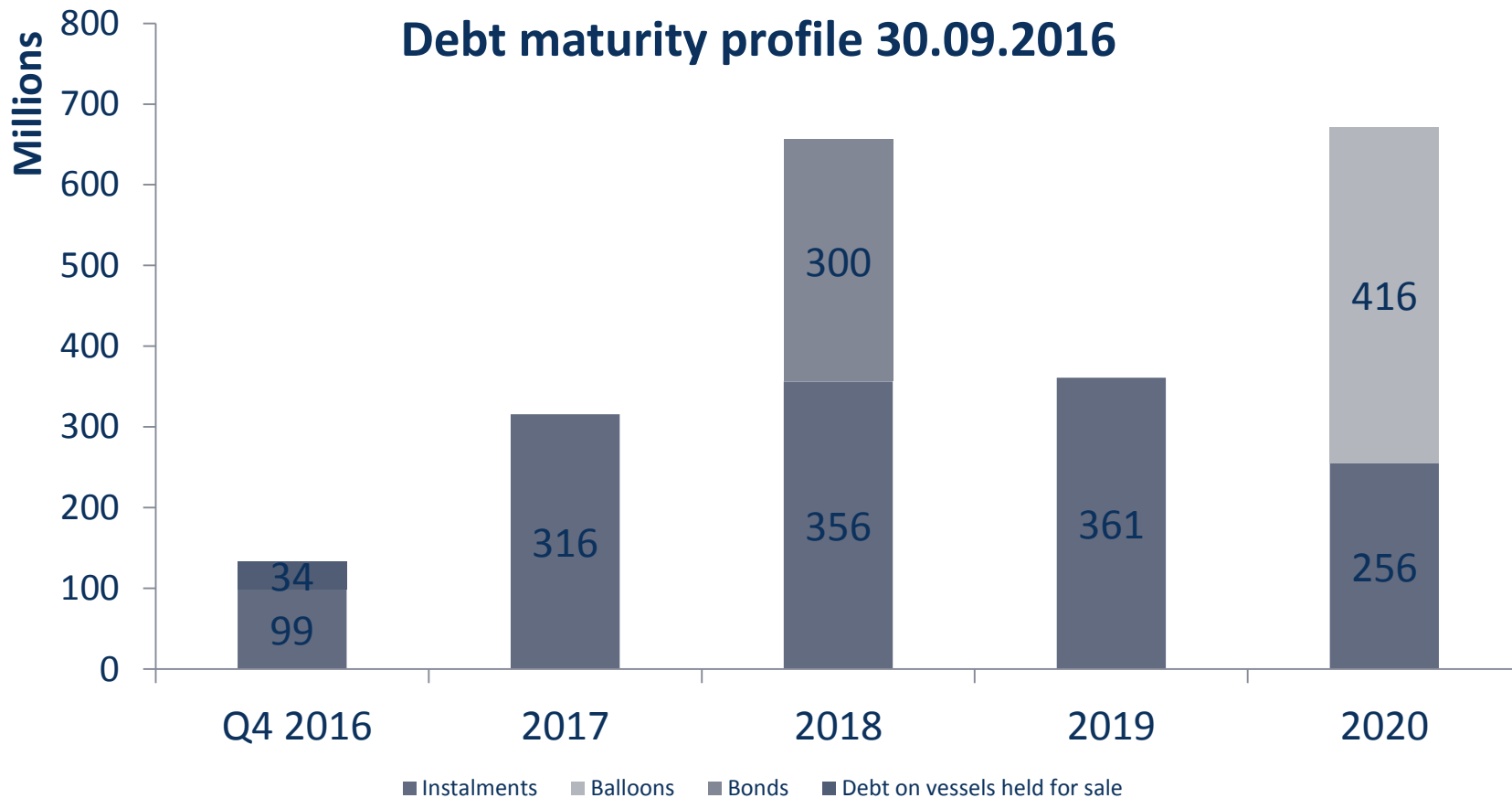
Balance

(in million NOK)



Equity ratio 30.09.16: 35 % (35 %)

Debt maturity profile 30.09.2016



Segments

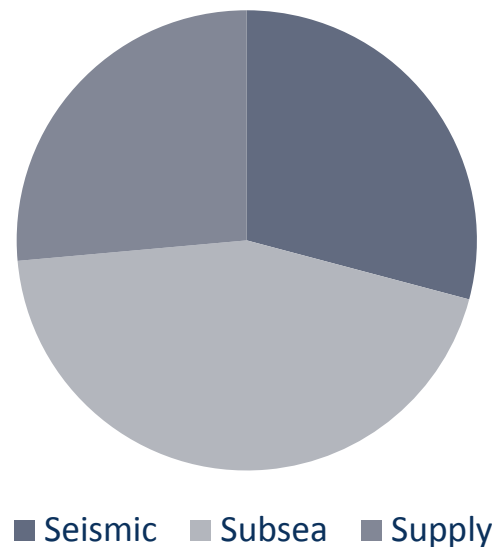
*Incl. Share of Joint Ventures
(MNOK)*

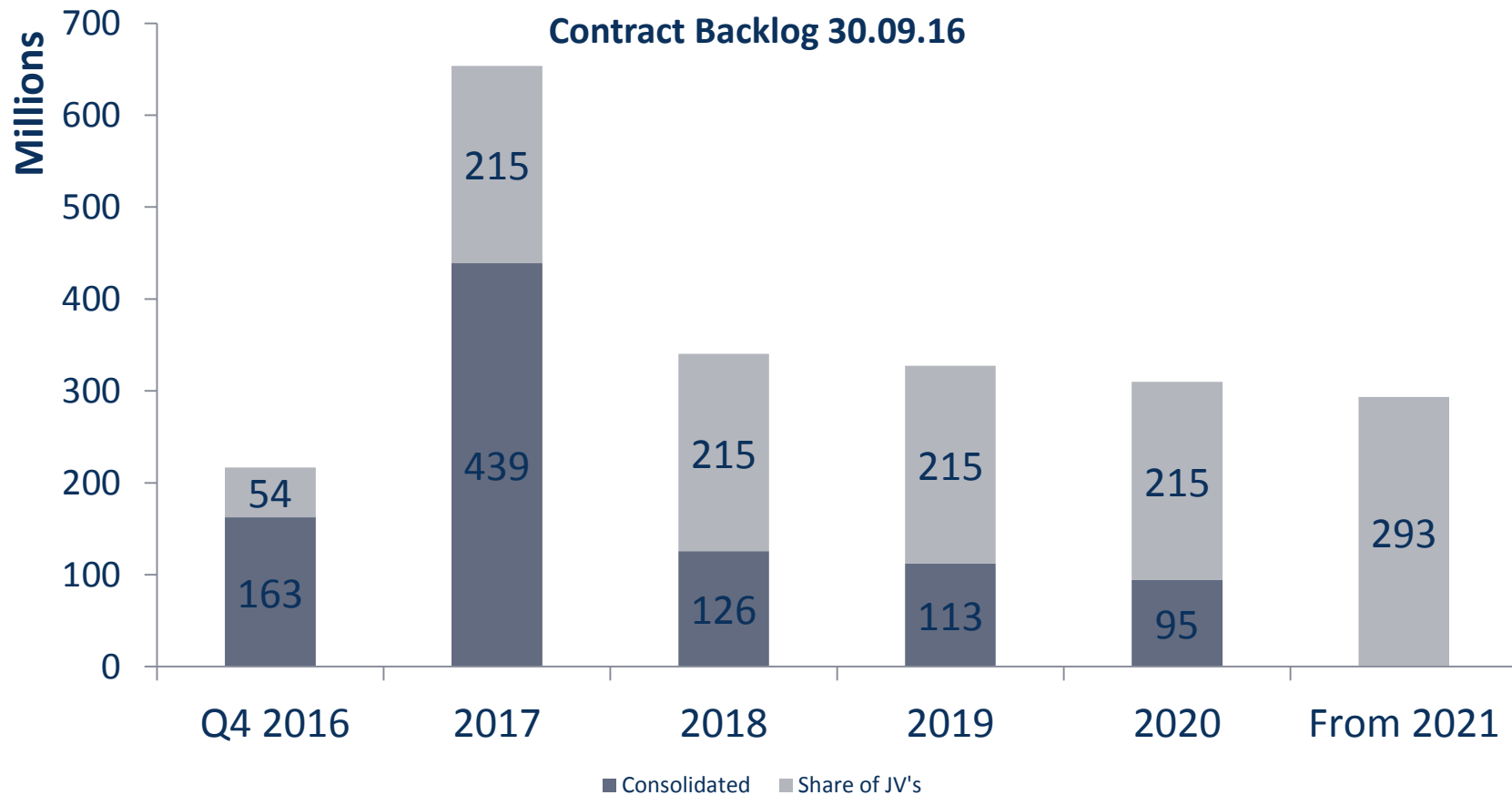
3rd Quarter 2016	Seismic	Subsea	Supply	Other
Revenue	72,3	110,3	65,6	4,4
EBITDA	70,1	53,7	20,7	-4,7
EBIT	44,3	13,7	-210,4	-5,2
EBITDA margin	97%	49%	32%	N/A
EBIT margin	61%	12%	-8%*	N/A

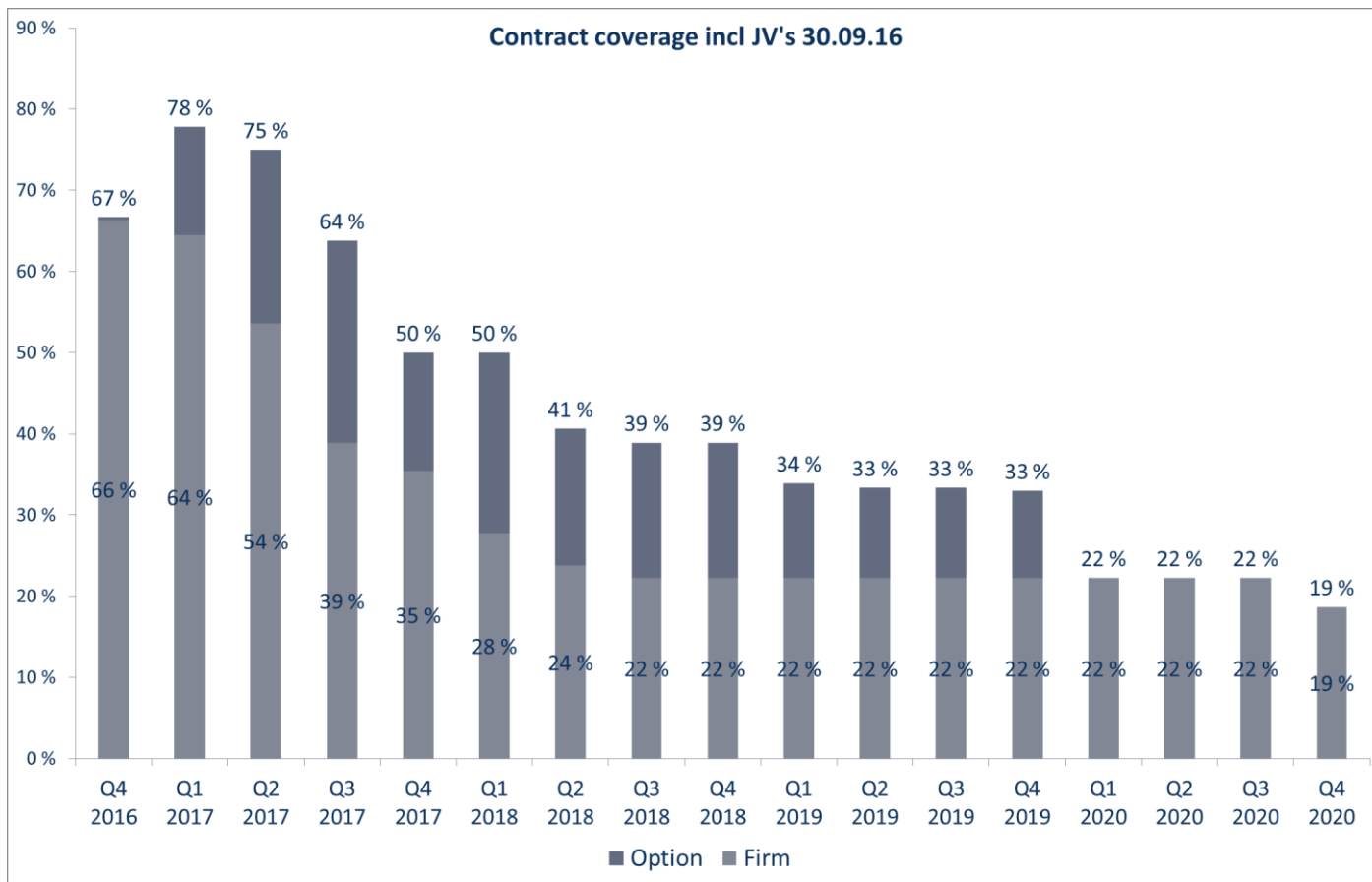
3rd Quarter 2015	Seismic	Subsea	Supply	Other
Revenue	76,3	181,3	96,9	5,3
EBITDA	72,1	120,6	45,3	-1,3
EBIT	43,0	79,9	15,6	-1,7
EBITDA margin	94%	67%	47%	N/A
EBIT margin	56%	44%	16%	N/A

*Excl. impairment

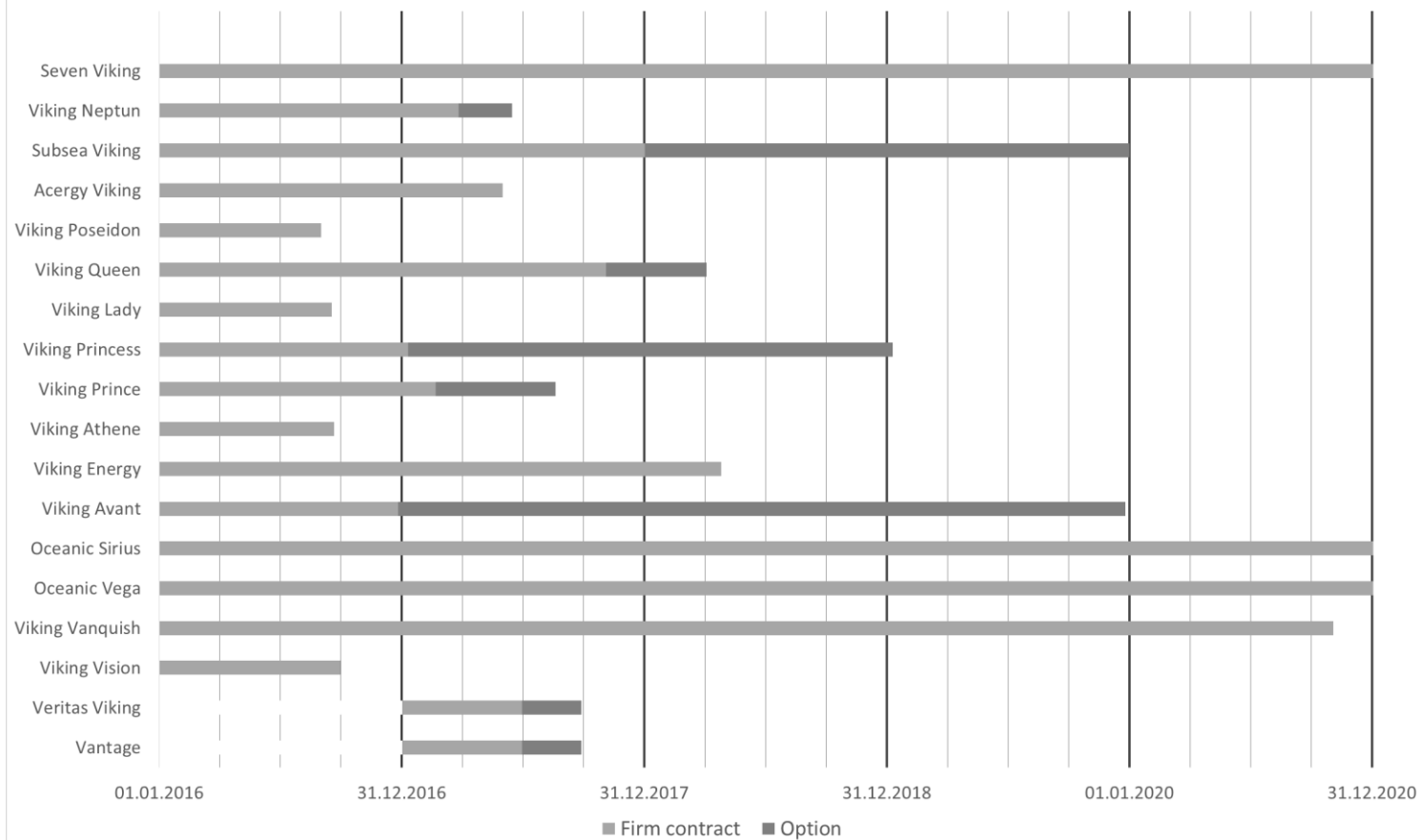
**Revenue Q3
2016**







Contract Status



Market

We do not see any improvement in the market segments where the company is exposed in the short term. The Board expect 2017 to be a difficult year within all segments.

The PSV segment is still characterized of excess supply and companies accepting contracts at day rates below operational expenses. We think a significant number of vessels must be retired from the PSV market on a permanent basis in order to see a market improvement.

The activity in the global seismic market is still on a low level, with many vessels being laid up. The improvement of this segment is conditional on when the oil companies will restart exploration in order to replace their diminishing reserves.



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Thanks for Your attention!

Your Partner in Shipping