



**Eidesvik**

## Presentation 2nd Quarter 2018

Bergen 22.08.2018

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## News in 2nd Quarter 2018

*Equinor have declared 8 monthly options for Viking Avant and the vessel is on firm contract until ultimo December 2018. Equinor have one yearly option thereafter.*



## News in 2nd Quarter 2018

*Entered into a contract with SBM Offshore for “Viking Neptun”. Contract commencement is in May, and is for over one month, included options.*



*The Joint Venture company Eidesvik Seven Chartering AS has entered into an agreement with Subsea 7 to amend and extend the contract for the subsea vessel Seven Viking. The new contract is firm to ultimo 2025 with option for further 1 year thereafter.*



## News after 30.06.2018

*Entered into a contract with TechnipFMC for “Viking Neptun”. Contract commencement is in August, and is for over one month, included options.*





## 2nd Quarter 2018 results

*(2nd Quarter 2017)*

<b>Revenues</b>	<b>MNOK 125,0</b>	<b>(215,8)</b>
<b>EBITDA</b>	<b>MNOK 20,6</b>	<b>(125,7)</b>
<b>Operating profit</b>	<b>MNOK -42,9</b>	<b>(243,4)</b>
<b>Pre-tax profit</b>	<b>MNOK -105,6</b>	<b>(203,9)</b>

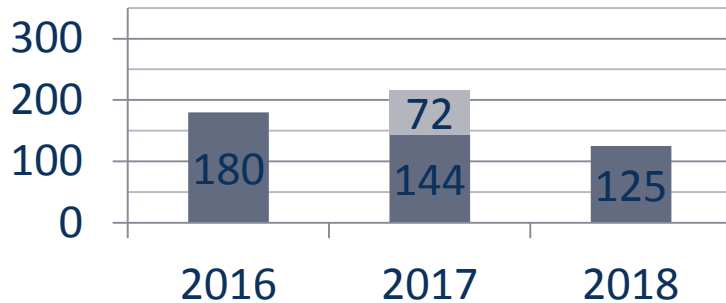
*(Q2 2017 profits influenced by termination fee of MNOK 72,0, impairment of vessel of MNOK -22,8, and establishment of new JV including income contract change for Oceanic Vega and Oceanic Sirius.)*



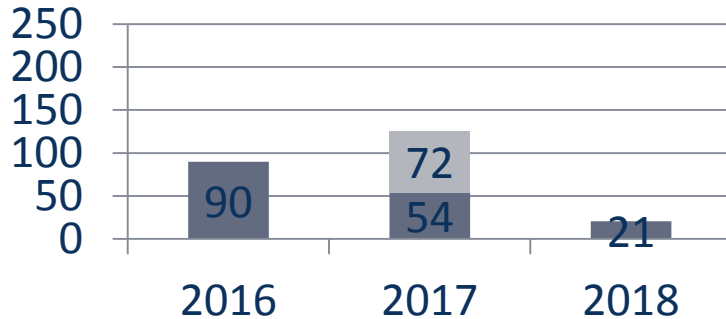
# Results 2nd Quarter 2018

(in million NOK)

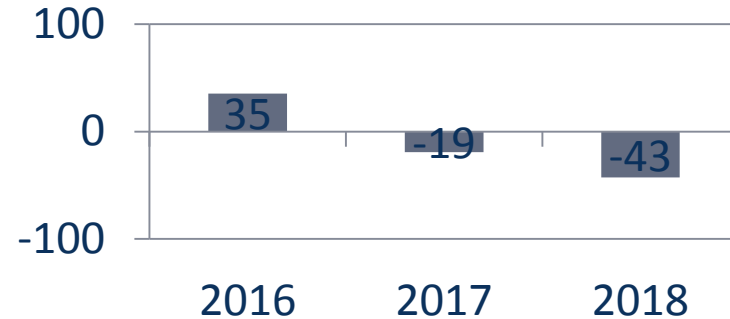
## Operating revenue Q2



## EBITDA Q2



## EBIT Q2\*



### EBITDA Q2 2018 vs. Q2 2017 (MNOK -105,1):

**Seismic:** Decrease of freight income of MNOK 18,0 and no termination fee of MNOK 72,0 in 2018, decrease in the total operating expenses of MNOK 4,2. Net decrease in EBITDA of MNOK 85,8.

**Subsea:** Decrease of freight income of MNOK 0,6, increase in the total operating expenses of MNOK 5,6. Net decrease in EBITDA of MNOK 6,2.

**Supply:** Decrease of freight income of MNOK 0,8, increase of total operating expenses of MNOK 10,6. Net decrease of MNOK 11,4.

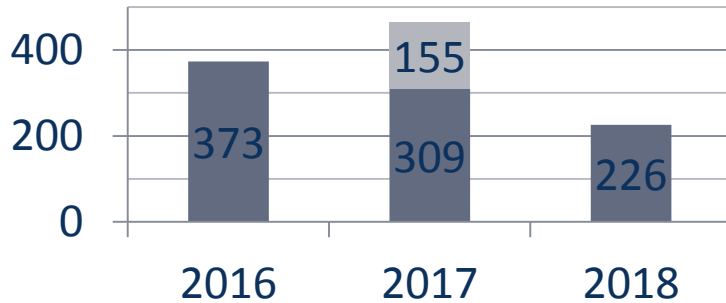
Of other freight income and operating expenses is the change in EBITDA an decrease of MNOK 1,7.



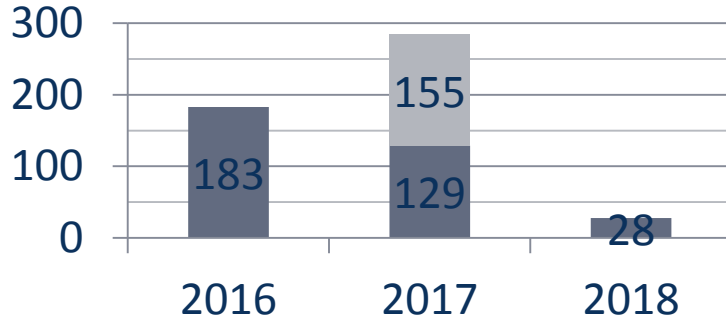
# Results pr 30.06.2018

(in million NOK)

## Operating revenue YTD



## EBITDA YTD



## EBITDA YTD 2018 vs. YTD 2017 (MNOK -256,7):

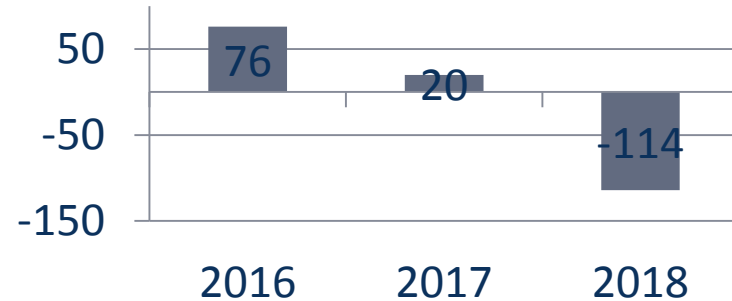
**Seismic:** Decrease of freight income of MNOK 43,2 and no termination fee of MNOK 138,2 in 2018, decrease in the total operating expenses of MNOK 8,2. Net decrease in EBITDA of MNOK 173,2.

**Subsea:** Decrease of freight income of MNOK 28,3 and no gain on sale of vessel of MNOK 17,2 in 2018, increase in the total operating expenses of MNOK 9,8. Net decrease in EBITDA of MNOK 55,3.

**Supply:** Decrease of freight income of MNOK 9,6, increase of total operating expenses of MNOK 11,4. Net decrease of MNOK 21,0.

Of other freight income and operating expenses is the change in EBITDA an decrease of MNOK 7,2.

## EBIT YTD\*



# Cash Flow

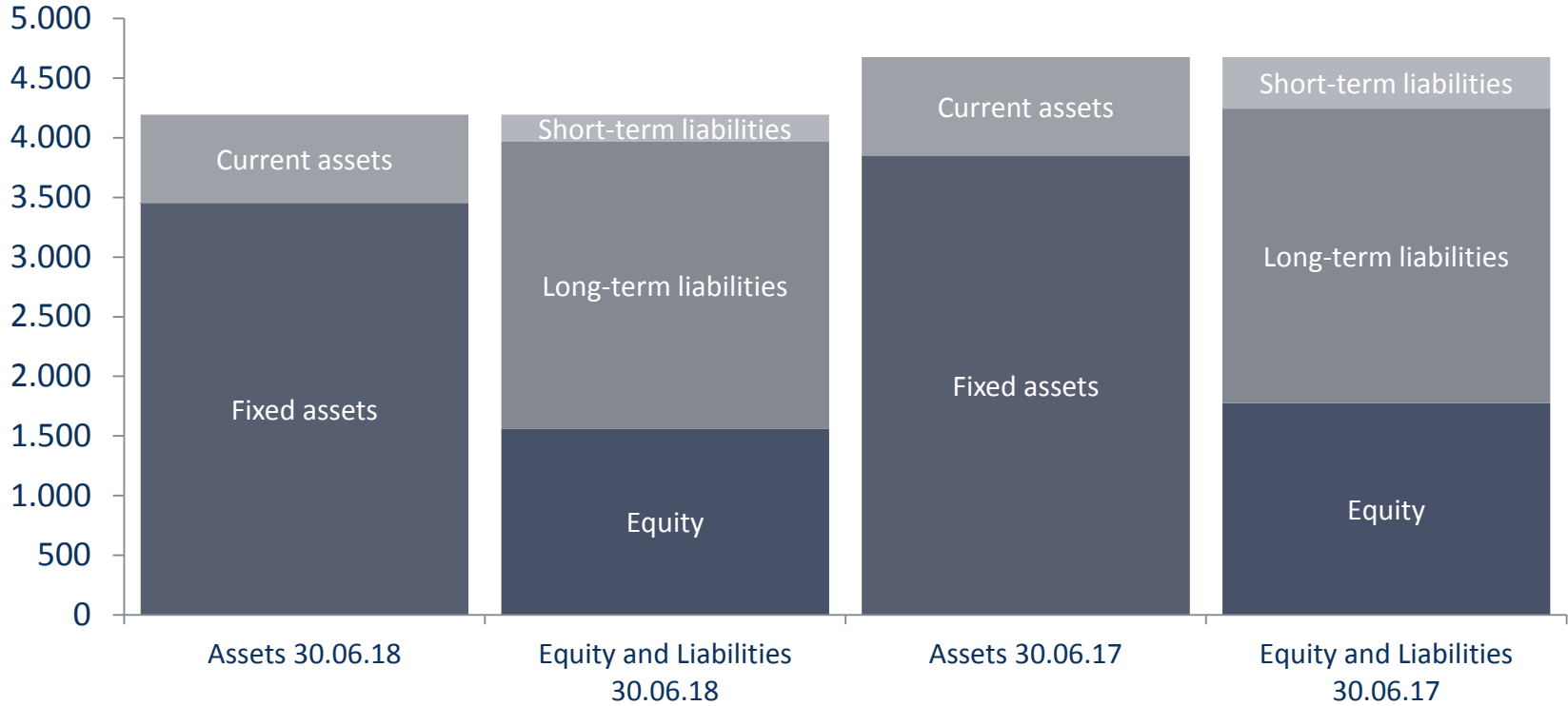
(in million NOK)

	2nd Quarter 2018	2nd Quarter 2017	1.1-30.6.2018	1.1-30.6.2017	2017
Net cashflow from operating activities	41,4	52,7	3,5	259,9	372,1
Net cashflow from investment activities	(21,3)	(1,0)	(30,8)	376,1	401,4
Net cashflow from finance activities	(46,1)	(85,4)	9,5	(583,4)	(765,8)
Net changes in cash holdings	(26,0)	(33,7)	(17,7)	52,7	7,7
Cash at beginning of period	565,8	636,1	557,4	549,7	549,7
Cash at end of period	539,8	602,4	539,8	602,4	557,4

Interest paid is categorized under financing activities, interest received is categorized under operating activities.

# Balance

(in million NOK)



Equity ratio 30.06.18: 37 % (38 %)

# Segments

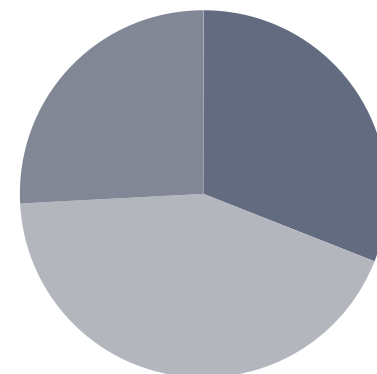
*Incl. Share of Joint Ventures  
(in million NOK)*

2nd Quarter 2018	Seismic	Subsea	Supply	Other
Revenue	55,0	76,7	45,9	4,7
EBITDA	43,3	32,8	1,3	-8,3
EBIT	-2,0	5,8	-17,4	-8,6
EBITDA margin	79 %	43 %	3 %	N/A
EBIT margin	-4 %	8 %	-38 %	N/A

2nd Quarter 2017	Seismic	Subsea	Supply	Other
Revenue	63,4*	81,2	46,7	4,7
EBITDA	46,8*	38,6	12,6	-6,5
EBIT	-2,4*	11,9	-7,1	-7,0
EBITDA margin	74 %*	47 %	27 %	N/A
EBIT margin	-4 %*	15 %	-15 %	N/A

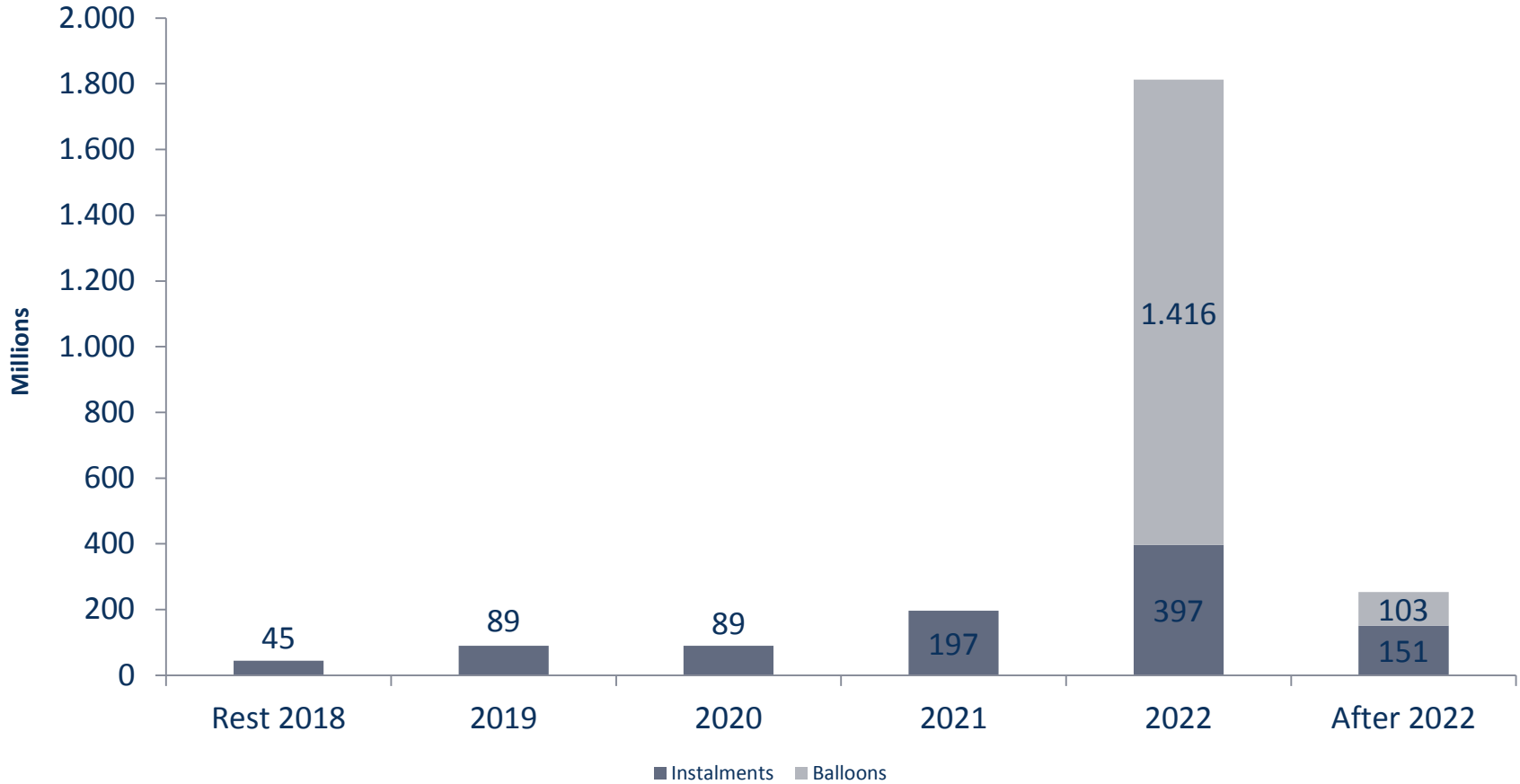
\*Excl. impairment, termination fee and other one-off effects

**Revenue Q2  
2018**

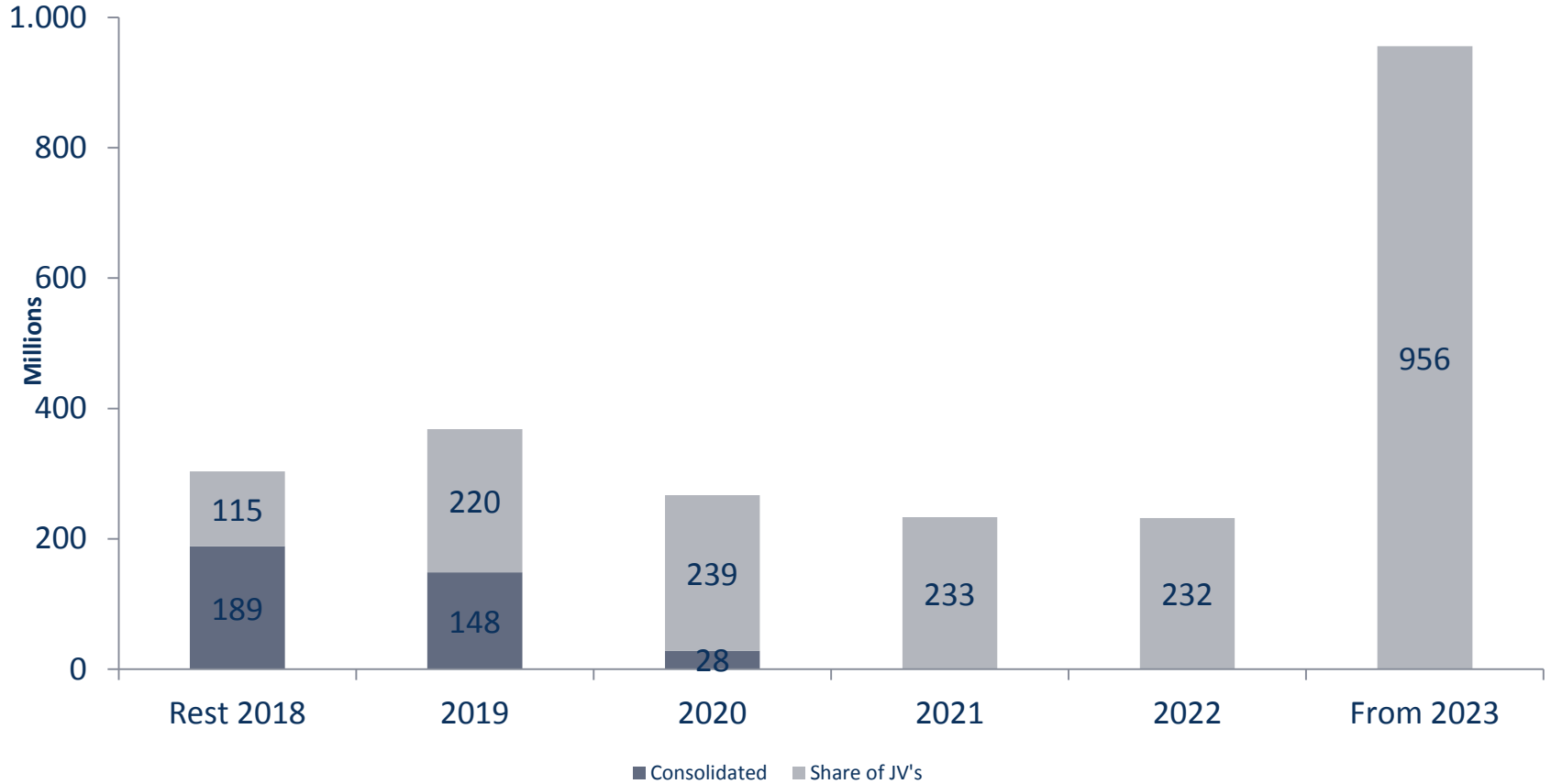


■ Seismic ■ Subsea ■ Supply

# Debt maturity profile 30.06.2018

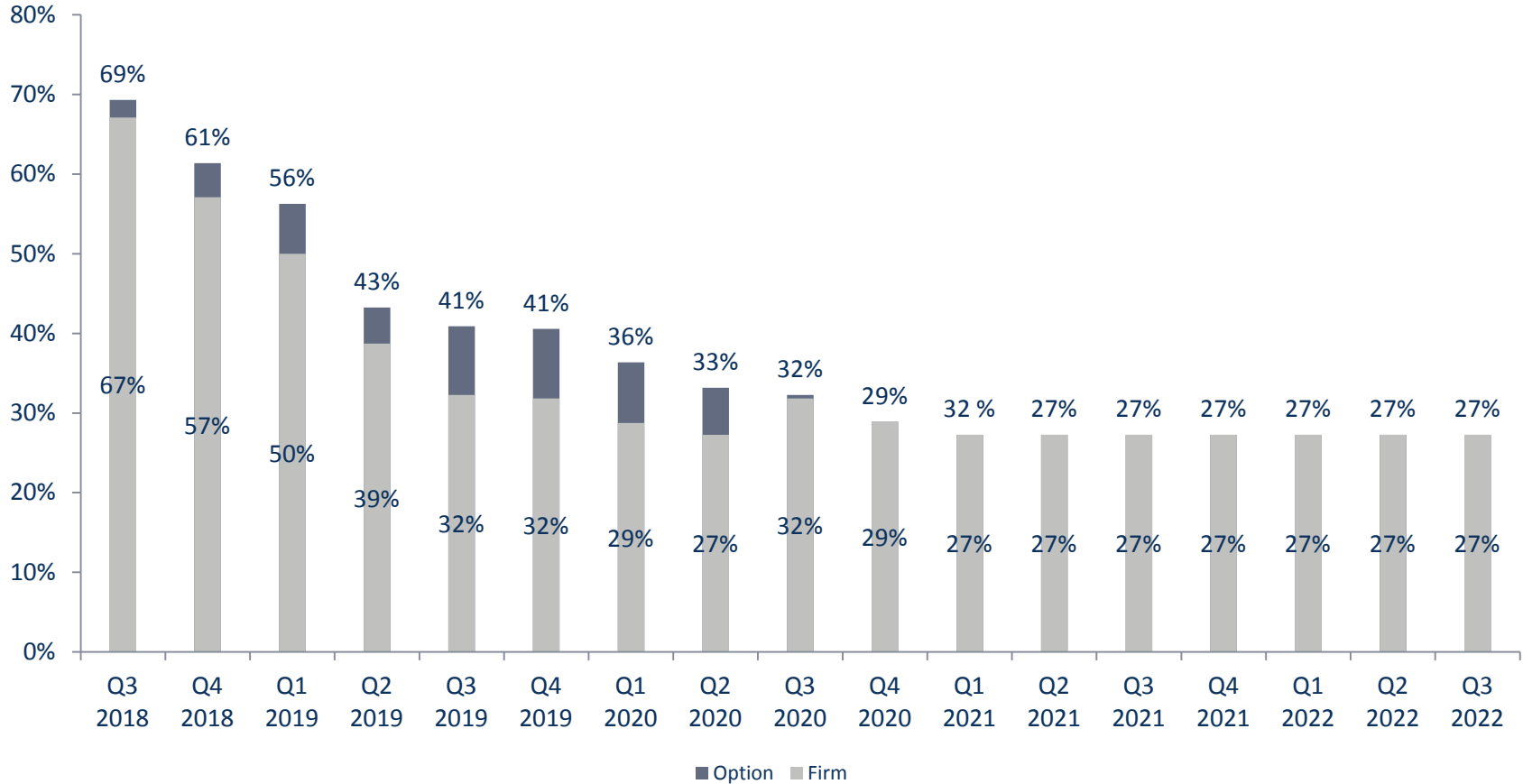


# Contract Backlog 30.06.2018

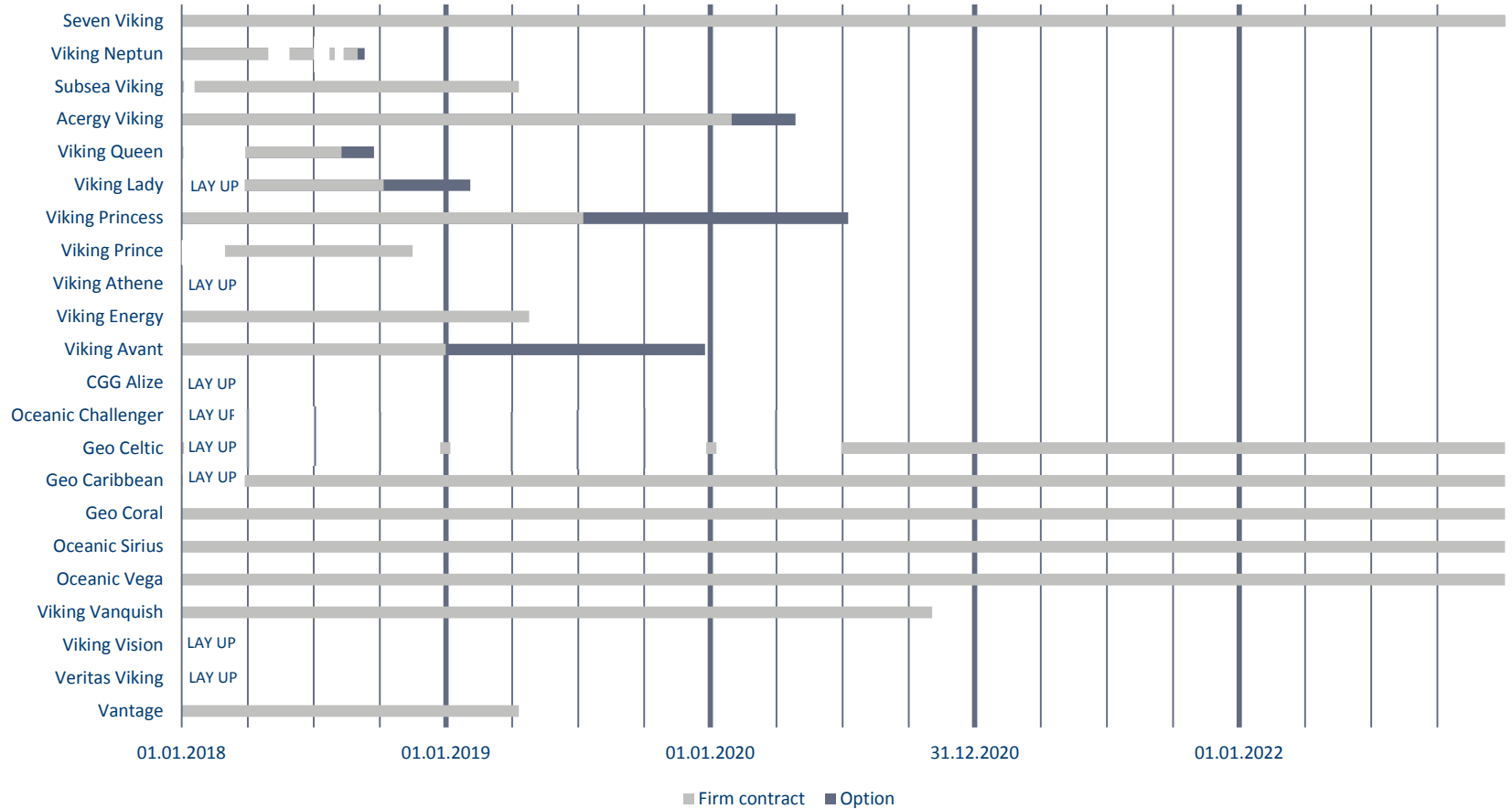




# Contract coverage incl JV's 30.06.2018



# Contract Status





# Market

*The North Sea PSV segment have seen some positive trends first half of this year. We experienced an increase in term contracts requirements with fixtures concluded at higher rate levels than over the last two years. An increase in exploration wells enhanced vessel demand on the Norwegian continental shelf, and moved the market close to balance over the summer season. We assume the North Sea market for the coming autumn and winter season to be some more challenging.*

*The subsea segment have been active this summer with good utilization for all vessel types ranging from smaller IMR vessels to the large construction vessels.*

*The O&G Walk to Work market as well as the renewable market have contributed positively. In the short term we expect utilization and rate levels to decrease during the coming winter season, however we remain positive to activity levels for this segment in medium to long term perspective.*

*The seismic segment experience an increase in tender activity, and it is expected a greater activity within both traditional seismic and node seismic ahead. We are positive to the seismic segment.*



**Eidesvik**

Thanks for Your attention!

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